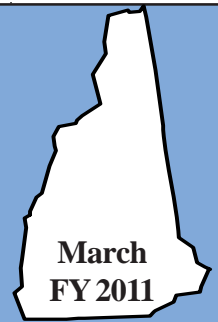


State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services

Linda M. Hodgdon, Commissioner
Edgar R. Carter, Comptroller



Monthly Revenue Summary

Analysis

	(for month)		
	<u>FY 11</u>	<u>Plan</u>	<u>Inc/(Dec)</u>
Gen & Educ	\$ 591.6	\$ 585.8	\$ 5.8
Highway	\$ 24.5	\$ 24.8	\$ (0.3)
Fish & Game	\$ 0.6	\$ 0.8	\$ (0.2)

Total unrestricted revenues exceeded plan by \$5.8 million (1.0%) for the month and \$3.0 million (0.5%) compared to prior year. Unrestricted revenues have exceeded the same year to date period of the prior year by \$6.4 million (0.4%). Year to date revenues are behind plan mostly due to the Medicaid Enhancement Tax (MET). Excluding MET, which was lower due to patient service revenues reported less than expected, year to date revenues are lower than plan by \$1.9 million (0.1%). The State's revenue Plan for the month of March projected that approximately 26% of the annual revenues, or \$585.8 million would be recorded in this month which is primarily made up of the Statewide property tax retained locally of \$363.6 million, \$78.2 million of Business Tax revenues, and \$67.4 million of Insurance revenue.

Current Month Analysis

General & Education Funds	<i>FY 11 Actuals</i>	<i>FY 11 Plan</i>	<i>Actual vs. Plan</i>	<i>% Inc/(Dec)</i>
Business Profits Tax	\$ 50.1	\$ 48.9	\$ 1.2	2.5%
Business Enterprise Tax	31.9	29.3	2.6	8.9%
Subtotal Business Taxes	82.0	78.2	3.8	4.9%
Meals & Rentals Tax	16.3	18.2	(1.9)	-10.4%
Tobacco Tax	19.6	17.6	2.0	11.4%
Transfer from Liquor Commission	8.5	8.7	(0.2)	-2.3%
Interest & Dividends Tax	2.5	3.5	(1.0)	-28.6%
Insurance Tax	67.7	67.4	0.3	0.4%
Communications Tax	6.7	5.8	0.9	15.5%
Real Estate Transfer Tax	5.1	4.9	0.2	4.1%
Court Fines & Fees	1.3	1.2	0.1	8.3%
Securities Revenue	1.8	2.2	(0.4)	-18.2%
Utility Consumption Tax	0.6	0.5	0.1	20.0%
Board & Care Revenue	2.5	1.3	1.2	92.3%
Beer Tax	0.8	0.8	-	0.0%
Racing & Games of Chance	0.2	0.2	-	0.0%
Other	6.3	5.9	0.4	6.8%
Gambling Winnings Tax	0.3	0.1	0.2	200.0%
Transfer from Lottery Commission	4.5	5.0	(0.5)	-10.0%
Transfer from Racing & Charitable Gaming	0.1	0.1	-	0.0%
Tobacco Settlement	-	-	-	-
Utility Property Tax	0.7	-	0.7	100.0%
State Property Tax	363.6	363.6	-	0.0%
Subtotal Traditional Taxes & Transfers	591.1	585.2	5.9	1.0%
Net Medicaid Enhancement Revenue	-	-	-	0.0%
Recoveries	0.5	0.6	(0.1)	-16.7%
Total Receipts	\$ 591.6	\$ 585.8	\$ 5.8	1.0%

The strongest performer was **Business taxes**. While still behind the year to date plan by \$3.3 million (1.0%), these taxes exceeded plan for the month by \$3.8 million (4.9%), and exceeded both the same month and year to date period of FY2010 by \$6.6 million (8.8%) and \$6.9 million (2.2%), respectively. The deficit of year to date business taxes to plan has been reduced by half from the prior month.

Meals and rentals tax, while exceeding the prior year's results, continues to fall short of the plan for FY 2011. Due to the timing this year of some school vacation-related travel, the timing of some receipts planned for March may be realized in April.

Tobacco tax has returned to its performance of exceeding plan after two months of underachieving, and has exceeded revenues of March of FY 2010. On a year to date basis, the tax is exceeding plan by \$9.0 million, or 5.4%, however lags the same period in the prior year by \$5.3 million (2.9%). The YTD variance vs the prior year is primarily due to the floor tax received in FY2010 of \$4.7 million, associated with the July 1, 2009 rate increase.

Operations of the **State Liquor Commission** resulted in a transfer to the general fund of approximately \$0.2 million and \$0.3 million less than plan and the prior year, respectively. As compared with prior year, March of FY 2010 included business from one more weekend, and the sales to licensees preceding the Easter Holiday, which immediately followed the close of the month in 2010. On a year to date basis, SLC continues to surpass the prior year but fall short of the current plan.

Lottery's transfer to the Education Trust Fund was again lower for the month than plan, although higher than March of FY2010. Year to date results are behind plan by 8.8 million (17.2%), while only behind the same period last year by \$0.5 million (1.3%).

In March, the state reported, under its collection arrangement with municipalities, \$363.6 million of **State Property Taxes** (see Education Trust Fund analysis). This is a major funding source of Adequate Education Grants which are made back to Cities and Towns.

All funds reported on a cash basis, dollars in millions.

RET Analysis

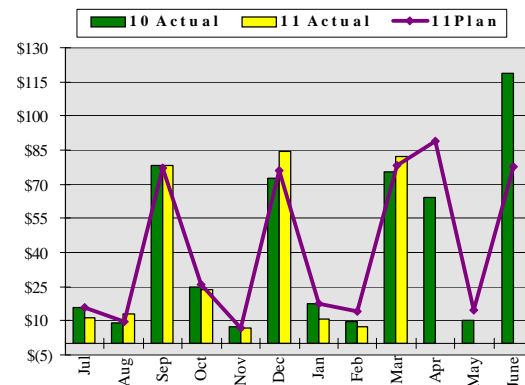
(In Millions)

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY11	9.6	6.9	6.6	6.7	6.6	7.3	7.7	5.1	5.1
FY10	9.0	8.3	7.6	8.1	7.1	7.3	7.4	4.6	4.4
FY09	11.5	9.9	9.4	8.1	8.8	6.6	6.5	4.1	3.7
Mo over Mo	0.6	(1.4)	(1.0)	(1.4)	(0.5)	-	0.3	0.5	0.7
% Mo over Mo	7%	-17%	-13%	-17%	-7%	0%	4%	11%	16%
YTD change over Prior Year	0.6	(0.8)	(1.8)	(3.2)	(3.7)	(3.7)	(3.4)	(2.9)	(2.2)
% YTD change	7%	-5%	-7%	-10%	-9%	-8%	-6%	-5%	-3%

Business Tax Refund Analysis

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY11	3.4	0.9	3.5	5.2	6.1	2.5	15.0	3.5	3.3
FY10	1.6	1.2	2.1	3.6	6.3	5.2	7.2	6.4	3.7
FY09	1.3	1.4	1.5	5.3	11.3	3.6	4.7	6.2	3.3
Mo over Mo change	1.8	(0.3)	1.4	1.6	(0.2)	(2.7)	7.8	(2.9)	(0.4)
YTD change	1.8	1.5	2.9	4.5	4.3	1.6	9.4	6.5	6.1

Business Taxes



General & Education Funds Comparison to FY 10

Monthly

General & Education Funds	FY 11	FY 10	Inc/(Dec)
	Actuals	Actuals	
Business Profits Tax	\$ 50.1	\$ 46.7	\$ 3.4
Business Enterprise Tax	31.9	28.7	3.2
Subtotal Business Taxes	82.0	75.4	6.6
Meals & Rentals Tax	16.3	16.6	(0.3)
Tobacco Tax	19.6	19.1	0.5
Transfer from Liquor Commission	8.5	8.8	(0.3)
Interest & Dividends Tax	2.5	2.8	(0.3)
Insurance Tax	67.7	70.6	(2.9)
Communications Tax	6.7	7.3	(0.6)
Real Estate Transfer Tax	5.1	4.4	0.7
Court Fines & Fees	1.3	1.5	(0.2)
Securities Revenue	1.8	1.7	0.1
Utility Consumption Tax	0.6	0.5	0.1
Board & Care Revenue	2.5	1.5	1.0
Beer Tax	0.8	0.9	(0.1)
Racing & Games of Chance	0.2	0.4	(0.2)
Other	6.3	7.9	(1.6)
Gambling Winnings Tax	0.3	0.7	(0.4)
Transfer from Lottery Commission	4.5	4.0	0.5
Transfer from Racing & Charitable Gaming	0.1	-	0.1
Tobacco Settlement	-	-	-
Utility Property Tax	0.7	0.7	-
State Property Tax	363.6	363.2	0.4
Subtotal Traditional Taxes & Transfers	591.1	588.0	3.1
Net Medicaid Enhancement Rev	-	-	-
Recoveries	0.5	0.6	(0.1)
Total Receipts	\$ 591.6	\$ 588.6	\$ 3.0

Year-to-Date

FY 11	FY 10	Inc/(Dec)	%
Actuals	Actuals	Inc/(Dec)	Inc/(Dec)
\$ 193.9	\$ 193.1	\$ 0.8	0.4%
124.1	118.0	6.1	5.2%
318.0	311.1	6.9	2.2%
181.9	177.3	4.6	2.6%
176.0	181.3	(5.3)	-2.9%
93.7	89.5	4.2	4.7%
36.6	42.5	(5.9)	-13.9%
80.3	83.0	(2.7)	-3.3%
60.6	58.1	2.5	4.3%
61.6	63.8	(2.2)	-3.4%
10.2	10.0	0.2	2.0%
15.4	13.5	1.9	14.1%
4.6	4.5	0.1	2.2%
15.0	15.0	-	0.0%
9.8	9.7	0.1	1.0%
1.7	1.9	(0.2)	-10.5%
43.2	39.7	3.5	8.8%
2.1	1.8	0.3	16.7%
42.4	42.9	(0.5)	-1.2%
0.8	0.8	-	0.0%
-	-	-	-
17.4	16.5	0.9	5.5%
363.6	363.2	0.4	0.1%
1,534.9	1,526.1	8.8	0.6%
92.9	97.9	(5.0)	-5.1%
14.9	12.3	2.6	21.1%
\$ 1,642.7	\$ 1,636.3	\$ 6.4	0.4%

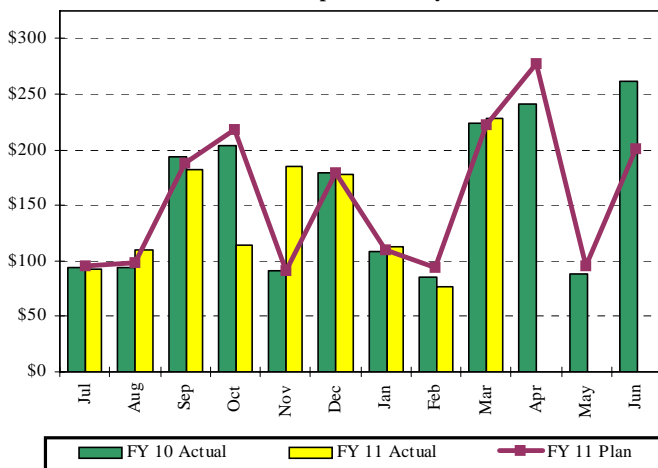
All funds reported on a cash basis, dollars in millions.

General and Education Funds

Year-to-Date Comparison to Plan

General & Education Funds	General			Education			Total			% Inc/(Dec)
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$ 160.1	\$ 164.4	\$ (4.3)	\$ 33.8	\$ 35.7	\$ (1.9)	\$ 193.9	\$ 200.1	\$ (6.2)	-3.1%
Business Enterprise Tax	43.2	40.5	2.7	80.9	80.7	0.2	124.1	121.2	2.9	2.4%
Subtotal Business Taxes	203.3	204.9	(1.6)	114.7	116.4	(1.7)	318.0	321.3	(3.3)	-1.0%
Meals & Rentals Tax	178.0	181.6	(3.6)	3.9	6.1	(2.2)	181.9	187.7	(5.8)	-3.1%
Tobacco Tax	98.8	94.0	4.8	77.2	73.0	4.2	176.0	167.0	9.0	5.4%
Transfer from Liquor Commission	93.7	96.3	(2.6)	-	-	-	93.7	96.3	(2.6)	-2.7%
Interest & Dividends Tax	36.6	40.5	(3.9)	-	-	-	36.6	40.5	(3.9)	-9.6%
Insurance Tax	80.3	79.3	1.0	-	-	-	80.3	79.3	1.0	1.3%
Communications Tax	60.6	56.2	4.4	-	-	-	60.6	56.2	4.4	7.8%
Real Estate Transfer Tax	40.2	44.6	(4.4)	21.4	22.4	(1.0)	61.6	67.0	(5.4)	-8.1%
Court Fines & Fees	10.2	9.8	0.4	-	-	-	10.2	9.8	0.4	4.1%
Securities Revenue	15.4	14.7	0.7	-	-	-	15.4	14.7	0.7	4.8%
Utility Consumption Tax	4.6	4.5	0.1	-	-	-	4.6	4.5	0.1	2.2%
Board & Care Revenue	15.0	13.6	1.4	-	-	-	15.0	13.6	1.4	10.3%
Beer Tax	9.8	9.7	0.1	-	-	-	9.8	9.7	0.1	1.0%
Racing & Games of Chance	1.7	2.1	(0.4)	-	-	-	1.7	2.1	(0.4)	-19.0%
Other	43.2	40.1	3.1	-	-	-	43.2	40.1	3.1	7.7%
Gambling Winnings Tax	2.1	0.9	1.2	-	-	-	2.1	0.9	1.2	133.3%
Transfer from Lottery Commission	-	-	-	42.4	51.2	(8.8)	42.4	51.2	(8.8)	-17.2%
Transfer from Racing & Charitable Gaming	-	-	-	0.8	0.8	-	0.8	0.8	-	0.0%
Tobacco Settlement	-	-	-	-	-	-	-	-	-	-
Utility Property Tax	-	-	-	17.4	14.0	3.4	17.4	14.0	3.4	24.3%
State Property Tax	-	-	-	363.6	363.6	-	363.6	363.6	-	0.0%
Subtotal Traditional Taxes & Transfers	893.5	892.8	0.7	641.4	647.5	(6.1)	1,534.9	1,540.3	(5.4)	-0.4%
Net Medicaid Enhancement Rev	92.9	108.2	(15.3)	-	-	-	92.9	108.2	(15.3)	-14.1%
Recoveries	14.9	11.4	3.5	-	-	-	14.9	11.4	3.5	30.7%
Total Receipts	\$1,001.3	\$1,012.4	\$ (11.1)	\$641.4	\$647.5	\$ (6.1)	\$1,642.7	\$1,659.9	\$ (17.2)	-1.0%

General & Education Funds, excluding State Property Tax
FY 11 Comparative Analysis



Education Trust Fund Statement of Activity - FY 2011 July 1, 2010 to March 31, 2011

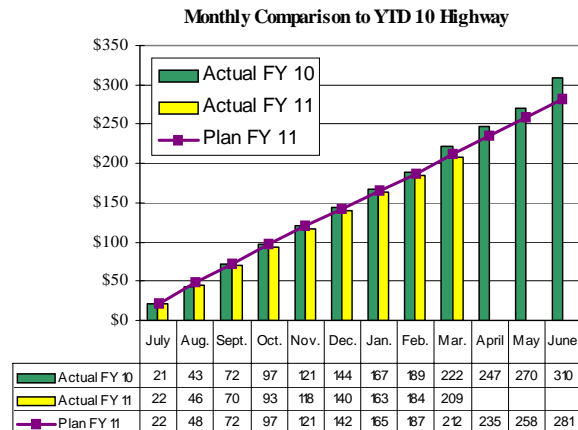
Description	Amount
Beginning Surplus (Deficit) - unaudited	\$ -
Unrestricted Revenue - See above	641.4
Expenditures	
Education Grants & Adm Costs	(952.6)
Ending Surplus (Deficit) - unaudited	\$ (311.2)

Fiscal 2011 Adequate Education Grant payments of \$594.0 million are due 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.0 million of grants through local retention of Statewide Property Tax collections.

All funds reported on a cash basis, dollars in millions.

Highway Fund

Comparison to Plan			
Revenue Category	year-to-date		
	FY 11 Actuals	FY 11 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 95.5	\$ 95.9	\$ (0.4)
Miscellaneous	15.1	16.4	(1.3)
Motor Vehicle Fees			
MV Registrations	76.9	75.7	1.2
MV Operators	3.9	4.5	(0.6)
Inspection Station Fees	2.8	2.8	-
MV Miscellaneous Fees	8.9	10.2	(1.3)
Certificate of Title	5.4	6.0	(0.6)
Total Fees	97.9	99.2	(1.3)
Total	\$ 208.5	\$ 211.5	\$ (3.0)



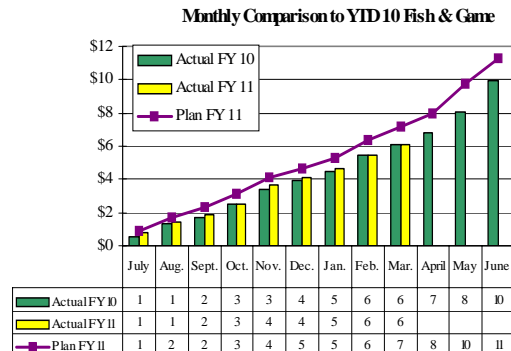
- According to **Road Toll Operations**, actual fuel consumption is up approximately 1.7% over the same period last year, but it is tracking slightly below the estimate. We will continue to watch this closely with the steep gas prices.

- \$15.0 million, of the State Fiscal Year 2011 \$20 million budgeted revenue related to the **I-95 segment transfer agreement** per CH 144:76 L'09, was not part of the revenue plan and therefore has not been reported above in the miscellaneous revenue category.

-According to the Department of Transportation, the **Miscellaneous** category is below plan due to a one month lag in the Turnpike crossbilling.

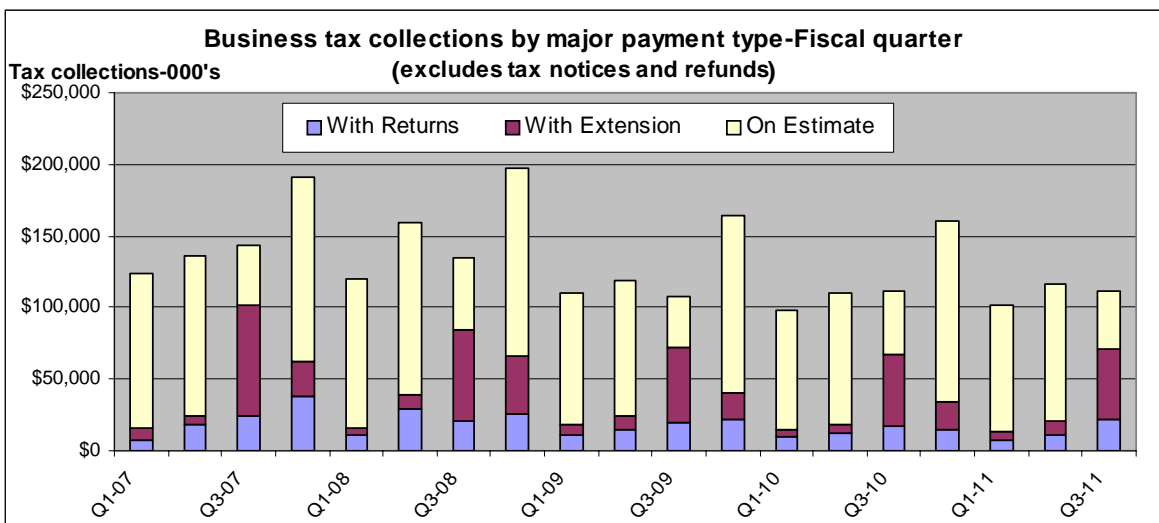
Fish & Game Fund

Comparison to Plan			
Revenue Category	year-to-date		
	FY 11 Actuals	FY 11 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 4.6	\$ 5.8	\$ (1.2)
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.8	0.8	-
Federal Recoveries Indirect Costs	0.6	0.5	0.1
Total	\$ 6.1	\$ 7.2	\$ (1.1)



The **State Fish & Game** department reports lower sales of licenses and other revenue generating activity.

All funds reported on a cash basis, dollars in millions.



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